



# **Cross-border trade finance solutions**

## to create liquidity and facilitate international growth

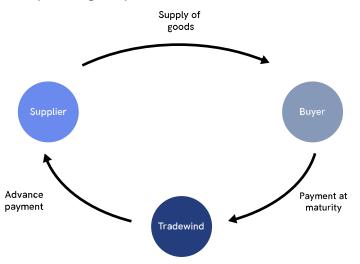
With a successful track-record of 23 years in the industry, we are dedicated to sharing our experience and expertise to support your business with the cash flow it needs for growth and other goals. Our German origin and values are reflected in our "can do" ethos. We deliver the same high level of service around the world in terms of personal support and commitment.

As we deeply understand the complexity of your business, we can serve you with confidence, while focusing on establishing a long-term relationship with you for your future financial needs.

# What services do we provide?

## **Export Factoring**

By monetizing your international accounts receivable, you can count on immediate access to capital to grow your business.



#### **Centralized Payment Processing**

Paperwork is simplified as payment is made to one entity while dealing with multiple suppliers.

#### **Funding to foreign suppliers**

We provide funding to foreign suppliers based on your creditworthiness and financial strength.

#### Flexible settlement

Your suppliers receive early payment at a lower cost as you can leverage your off-balance sheet credit.

#### **Broader range of suppliers**

You can work with smaller suppliers and contract directly with them; your available range of suppliers is broader.

#### No late payments

You get paid within 24-48 hours of invoice submission.

#### **Dynamic financing**

Our services are not loans so, for many companies, our financing doesn't show up on their balance sheet as debt.

#### Fast and easy set-up

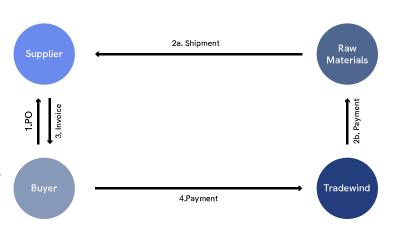
Our local experts comply with the regulations of each country we operate in and offer appropriate services such as currency regulation control.

#### **Assisted financing**

You have a streamlined workflow as we perform collections, dunning and bookkeeping on your behalf.

## Supply Chain Finance

Our supply chain finance programs help align the needs of both buyers and suppliers and minimize risk across the supply chain.



## Who are our clients?



#### **Tradewind Finances**

- Manufacturers
- Exporters
- Wholesalers
- Processors
- Distributors
- Farmers

## **Our Clients Specialize in**

- Tuna
- Cod
- Salmon
- Crab
- Octopus
- Shrimp and more

## Typical deal parameters

- Annual revenue: typically \$5MM to \$500MM; in some cases, we can also consider working with smaller companies
- Trade in tangible goods
- · Cross-border sales/purchases

# Why choose Tradewind?

- ► We combine legendary German efficiency with 23 years of experience in trade finance
- Your collections and bookkeeping managed by local experts.
- A dedicated point-of-contact to assist you; your account information accessible 24/7.
- Quick turnaround from initial contact to account setup.
- Funding generally provided within 24-48 hours of submission date.

- With offices in 12 countries on 4 continents, we are known for our unrivaled international capabilities
- We specialize in cross-border transactions and finance trade anywhere in the world.
- Our teams of experts provide local market insights and on-theground support.
- Our representatives are multicultural and fluent in over 15 languages, serving clients globally.
- We cover the risk of non-payment and offer credit protection in most countries.

- We provide intelligent trade finance that is tailored to your company's needs
- Our solutions are innovative and adapted for the different conditions of each country we operate in and for specific products, customers, and payment terms.
- We offer scalable funding that grows with your business.
- We can easily work alongside existing financial arrangements and become part of the solution.
- We finance you even if you don't qualify for traditional bank services.

#### We provide tailor-made, cost-effective trade finance solutions that guarantee SMEs cash flow.

At Tradewind Finance, we are not only specialists in trade finance but also believers of it. Besides it being our core business, we are inspired by the impact it has on improving the health of companies and the people that make them up. This is especially true for the SME community we serve.

Whenever we begin working with a client, we have their long-term success in mind. Our team of specialists will work together with you on the ground, combining global experience with local insights. To ensure we provide you with the best possible solutions, we are always open to listen and learn about your business model, unique circumstances, and future ambitions.





# Let's get in touch.

Find the right trade finance solution that is tailored to your company's needs.

#### **EUROPE**

# Mönchengladbach, Germany (Headquarters)

germany@tradewindfinance.com +49 2161 69779 0

#### Budapest, Hungary

hungary@tradewindfinance.com +36 1 20 16 750

#### Sofia, Bulgaria

bulgaria@tradewindfinance.com +359 2 939 10 10

#### Istanbul, Turkey

turkey@tradewindfinance.com +90 212 285 2300

#### **AMERICAS**

#### New York, USA

us@tradewindfinance.com +1 212 765 4349

#### Lima, Peru

peru@tradewindfinance.com +51 1 543 9671 +51 945 906 963

#### São Paulo, Brazi

brazil@tradewindfinance.com

#### **ASIA / MIDDLE EAST**

#### Dubai, UAE

uae@tradewindfinance.com +971 4 359 8803

#### Karachi, Pakistan

pakistan@tradewindfinance.com +92 3212982786

#### Lahore, Pakistan

pakistan@tradewindfinance.com +92 3212982786

#### Dhaka, Bangladesh

bangladesh@tradewindfinance.com +88 02 8834831-2

#### Chennai, India

india@tradewindfinance.com +91 9167171441

#### Shanghai, China

china@tradewindfinance.com +86 21 6031 9919

#### Hong Kong SAR

hk@tradewindfinance.com +852 23759068